



How To Win UK Contracts: The Ultimate Guide To Finding Tendering And Winning Public Contracts

Naomi Soko

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Are you a small business owner or an individual interested in winning UK public contracts?

Would you like to learn how to find, apply and win a contract be it for the NHS, Councils, central government, schools or housing associations?

Are you starting a new business or are you just curious to see what contract opportunities UK public sector authorities are tendering?

If so, this is the book for you!

In this book, you will find a comprehensive introduction to the world of public sector tendering (PQQ and ITT). You'll learn where to find contract adverts and what you need to have in place in order to apply for UK/ EU public sector contracts worth millions of pounds.

This information is not taught in schools or colleges. Successful companies, those who win public contracts are very unlikely to share this information with you, as it's not in their interest to do so. So here is a unique opportunity for you to learn what successful companies and your competitors know about winning contracts. This book is one of the few that references the new Public Contracts Regulations 2015 in a way that is clear, concise and helpful to small business owners who want a quick introduction to UK public sector tendering.

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