



## The Complete It Recruitment Survival Guide

Ayub Shaikh

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Ayub Shaikh is a renowned trainer, famous for having brought credibility, confidence and industry knowledge to over 5,000 IT recruitment consultants, HR professionals and resourcers through his training courses around the world. In the past Ayub himself was an accomplished IT recruiter in the financial heart of London and is now a mentor to some of the world's largest IT recruitment consultancies. His company Holistica Consulting is the world's only training company dedicated purely to teaching IT recruiters and resourcers all they need to know about the various IT vertical markets such as SAP, JAVA, C#, and Telecoms. Without doubt there is nobody more suited to writing the world's first 'survival guide' for the IT Recruitment industry. Each chapter is written with recruitment relevance in mind, and includes Interview questions and further techniques to help match candidates to jobs. This is a hugely significant work for the IT recruitment industry, but do not be daunted (those of you who are squeamish about IT jargon and terminology). Those who have attended Ayub's training will immediately relate to the uniquely simple, passionate and even humorous ways in which he puts across very complex IT concepts and principals. And his now famous easy-to-understand teaching style continues into this ground breaking book. IT knowledge is delivered in a reassuring and relaxed way; and the stories, trivia, and anecdotes flow throughout. This is an instruction manual like no other. With The Complete IT Recruitment Survival Guide you have a constant, easy-to-understand yet knowledgeable companion as you tackle the murky waters of the world of IT recruitment.



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